

**DONALD HAMM & SONS**

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I N S U R A N C E L L C

**DONALD HAMM & SONS**  
**INSURANCE LLC**

963 Greentree Road, Pittsburgh, PA 15229  
412.922.4848 (Phone) • 800.966.4272 (Toll Free)  
[www.donaldhamminsurance.com](http://www.donaldhamminsurance.com)



*Pop-Up Brochure, Mailing Insert & Clear Envelope*



Your  
Congregation  
Depends On  
You...

At Donald Hamm & Sons Insurance, our objective is to provide you with an overall understanding of church insurance coverage and to help you decide on the best plan of protection for your church's facilities and ministry at costs your church can afford.



**DONALD HAMM & SONS**  
INSURANCE LLC  
[www.donaldhamminsurace.com](http://www.donaldhamminsurace.com)

Our focus has always been to provide the church with the right type of specialized insurance coverage, unique to each church, and the service to go along with it. We always respond promptly to calls and questions and continue to revisit your church for insurance reviews as based on committee membership changes over the years.

This agency is our ministry - and our good reputation. It has always been and will remain focused on its mission long after all the others who seek a quick profit have moved on to lesser effort insurance sales. What has your agency done to earn your business lately?

You Can  
Depend  
On Us.

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412.322.4548 (Phones) • 800.960.4272 (Toll Free)  
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Understanding  
Your Values.  
Protecting  
Your Assets.

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*Tri-Fold Brochure, Mailing Insert & Clear Envelope*



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Protecting  
Your Assets.

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INSURANCE LLC

[www.donaldhamm.com](http://www.donaldhamm.com)

Donald Hamm & Sons Insurance, our  
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### Why consider Donald Hamm & Sons Insurance?

- Same care and concern shown to churches small or large
- Actual service - agent returns phone calls
- Products that are one step above standard industry offerings at affordable costs
- Twenty Five+ years of church insurance experience
- Availability to answer insurance concerns 24 hours/7 days a week

### Our Process (Free of Cost)

- Determine Square Footage**  
We start by taking pictures and diagramming your church to determine the square footage. This process is similarly repeated for church stained glass.
- Determine Rebuilding Cost**  
We then input those figures into a computerized model to determine rebuilding (replacement cost) values.
- Determine Value of Organ and Other Property**  
We speak with your organist and organ tuner to determine the number of ranks/potential ranks of your organ box to determine its value. We also have specialized cost guides to value bells, carillons, spires, crosses and all manner of related church property.
- Identify Liability Exposures and Financial Needs Coverage Requirements**  
We then go through a check list of questions we have developed over the years to identify church liability exposures and financial needs coverage including cyber liability.



The Donald E. Hamm Insurance Agency was started in 1987 because churches were not receiving the best products and services that were then available to meet their unique and specific needs.

Donald Hamm is an independent insurance agent and broker, not limited to selling only one company's products.

**Exceeding Expectations**  
As a longtime small business owner, Donald acknowledges his continued existence and success has depended upon providing ethical business practices, service beyond expectations and products one step above standard industry offerings for what the industry refers to as a "niche" marketing area. Donald has over 40 years experience in the insurance industry - the last 25+ concentrating on insuring churches and the spin-off non-profits they produce.

**Generational Continuity**  
From that humble beginning focusing on ethics, service and products, the agency has grown into the largest specialized family run independent agency in Western PA. The trend continues with the addition of Donald's sons, Donald Hamm III and David Hamm.

The agency has served as the denomination insurance representative for several national denomination programs including...

- The Presbyterian Church (USA)
- The United Church of Christ
- Disciples of Christ
- The American Lutheran Church
- The Religious Society of Friends (Quakers)